



Welcome to the **New** Possible

Corporate Overview

January 2025





Tria Federal is revolutionizing how federal health and public safety agencies achieve their critical missions.

Combining deep mission expertise with cutting-edge technical and digital advisory capabilities, Tria delivers end-to-end solutions that help agencies work faster, grow smarter, and stay nimble in the face of change.

We deliver the expertise and value typically found in the largest firms while maintaining the agility and commitment to innovation that drive meaningful change.



SOFTRAMS

a Tria Federal company

In November 2024, **Tria acquired Softrams**, a leading technology firm specializing in human-centered digital services and system modernization for federal agencies to create a new federal health powerhouse.

With the complementary acquisition of Softrams, we have created a 1,500-person, differentiated organization that comprehensively addresses customers' unique strategy and execution requirements.



What Do We Do?

 Digital Modernization	Reimagining business processes, customer interactions, and mission with data-driven and customer-centric technology integration.
 Next-gen Analytics and Data Management	Strengthening stewardship of federal dollars to enhance mission delivery, agency performance, and program efficacy.
 Integrated Healthcare Optimization	Combining the power of big data with advanced technologies to convert data into knowledge, knowledge into action, and action into outcomes.
 Financial Transformation	Improving non-clinical healthcare operations to strengthen health outcomes throughout the continuum of care.
 Results Management	Assisting customers to understand and navigate their digital and operational challenges, perform critical functions, and plot paths forward.



Capability Deep Dive



Digital Modernization

- Human-Centered Design
- Development, Security & Operations (DSO)
- Low-Code/No-Code
- Application Development
- Systems Engineering
- Cloud Migration & Development
- IT Service Management
- Operations & Maintenance
- Data Loss Prevention
- Zero Trust Architecture
- Application & System Security
- Information Assurance & Security Compliance
- Privacy Policy
- Threat Hunting & Detection
- Distributed Edge Architecture
- Electronic Healthcare Record Modernization
- System Strategy & Transition



Next-gen Analytics and Data Management

- Forecasting & Predictive Analytics
- Data Science & Modeling
- Statistical Analysis
- Intelligent Automation (RPA)
- Large Language Models (AI)
- Big Data and Data Management
- Business Intelligence & Data Visualization
- Business Intelligence & Reporting
- Data Mining & Surveillance
- Data Engineering
- Data Quality & Cleansing
- Health Informatics



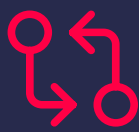
Integrated Healthcare Optimization

- Health Market Credentialing
- Heath Strategy
- Network Adequacy
- Value-Based Care & Payments
- Provider Relations, Outreach & Satisfaction
- Care Coordination
- Medical Cost Management
- Claims Management and Processing
- Revenue Cycle Operations & Management
- Rates, Charges, and Fee Development
- Biomedical & Clinical Research
- Medical Device Research & Development
- Medical Logistics
- Revenue Integrity



Financial Transformation

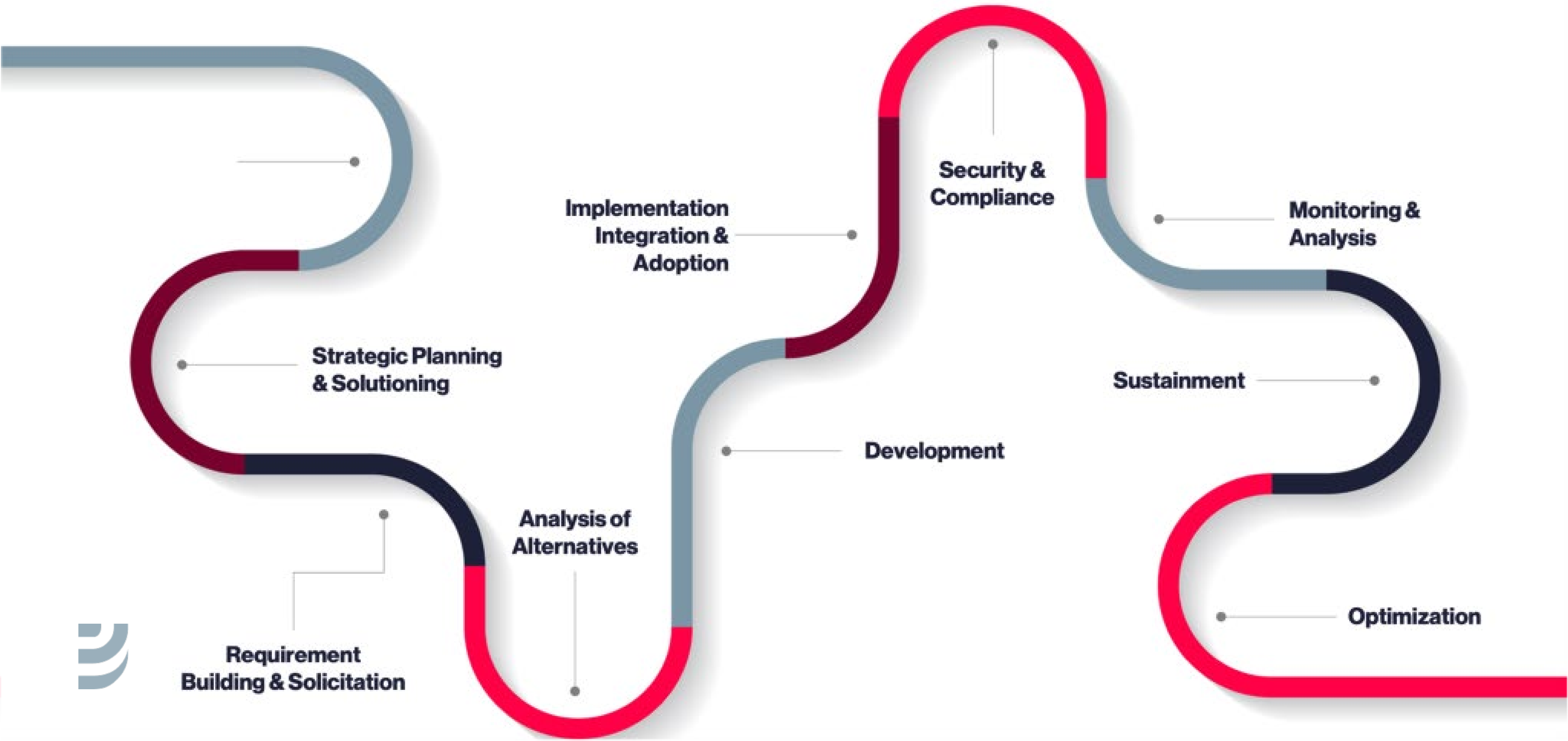
- Financial Management & Accounting
- Internal Controls
- Audit Readiness & Sustainment
- Financial Reporting
- Financial Systems Migration
- Fraud, Waste, & Abuse
- Program & Payment Integrity (PIIA)
- Financial Policy & Governance
- Budget Planning & Execution



Results Management

- Program Oversight and Management
- Policy and Legislative Analysis
- Organizational Governance
- Strategic Planning & Operational Strategy
- Performance Management
- Organizational Change Management
- Training & Learning Management
- Quality Assurance & Quality Control
- Business Process Improvement
- Strategic Communications
- Enterprise Risk Management
- Media Relations
- Knowledge Management
- Workforce Development & Planning
- Stakeholder Engagement

We Meet Our Customers at Every Stage of Their Modernization Journey

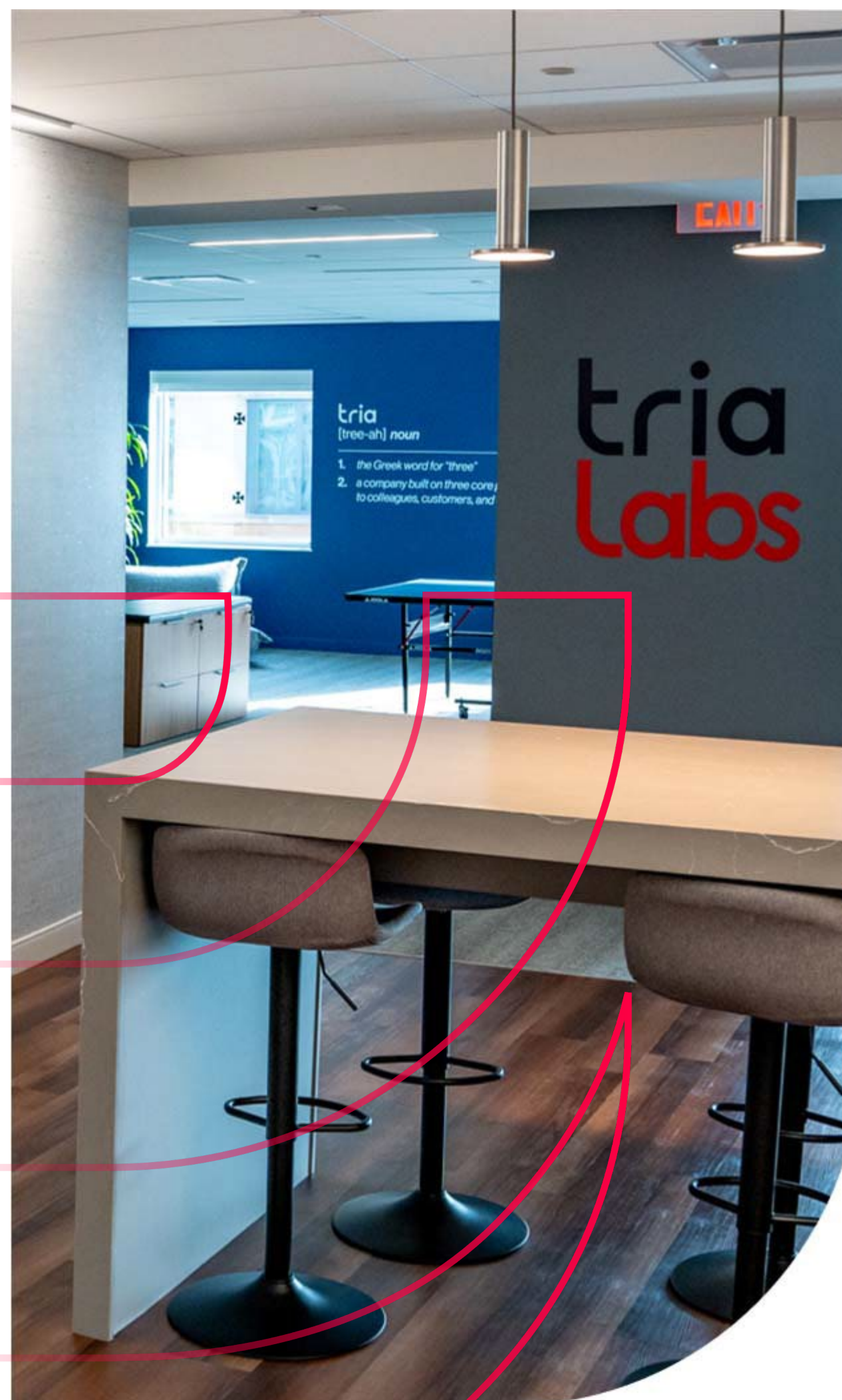


Tria Labs – The Home of Technology Innovation

Launched in summer 2024, Tria Labs develops and tests emerging technologies and solutions for some of the biggest problems facing the government, with a focus on mission areas where artificial intelligence, low-code/no-code development, intelligent automation, and cybersecurity play critical roles.

Our technical capabilities span the full spectrum of modern digital services, including artificial intelligence, cloud engineering, agile development, and comprehensive data analytics.

Led by Chief Technology Officer John Cho and a team of engineers, developers and technologists, Tria Labs is currently working to integrate Softrams' technology experts and the Softrams App Foundry into Tria's broader innovation organization.



R&D

Self-funded, internal technology projects are shepherded through a rigorous vetting process and three key phases: inspiration, ideation, and implementation.



Rapid Prototyping

Tria Labs pursues rapid, lightweight productized solution development to help future-proof the federal government.



Collaboration

Tria Labs' collaborative workspace at Tria's headquarters is an innovation hub and meeting space for coworkers, partners, customers, and remote contributors from across the country.



App Foundry – Legacy Innovations Making a Difference

Softrams brings its own App Foundry, a software research lab and innovation hub, to Tria.

Products developed in the App Foundry brought to life ideas pitched by employees and innovation opportunities identified within existing programs.

Three products developed in the Softrams App Foundry are currently being used by federal clients.



Eagle is a software factory that accelerates software development with a secure-by-design approach to help teams quickly develop and deliver applications for government use.



The Accel learning platform empowers teams and organizations with guided learning and curated pathways. Accel was licensed to CMS for use in 2022.



The hDrive application connects patients with doctors, insurance companies, and wearable devices, enabling users to track and monitor their own healthcare data.



Who Do We Support?

We have **140+ active contracts** serving **key federal agencies**, including ...



We Prime a Wide Range of Multiple-Award Vehicles Across Many Lanes

Best In Class

- NIH CIO-SP3
- GSA STARS III
- GSA OASIS
- GSA OASIS+
- GSA Polaris

Agency-Specific

- Army STEPSS
- CMS ACME
- CMS SPARC
- DHA OMNIBUS IV
- DHS SEAD
- FAA eFAST

- FAA ITIPSS
- GSA COMET
- NAVY SeaPort NxG
- NAVY BUMED OP&R
- VA T4NG

Federal Schedule

- GSA MAS



Joint Ventures for Small Business Participation

We partner with top emerging small businesses in the industry, joining forces with our legacy SBA-approved protégé companies through joint ventures (JVs) that further expand our ability to serve federal government agencies and support the small business ecosystem.



Accord Ventures

www.accordventuresllc.com



Allied Technologies

www.alliedtechservices.com



**Dynamic Government
Resources 2 (DGR2)**

www.dyngovres2.com



**Dynamic Government
Resources (DGR)**

www.dyngovres.com



Provecta Tech

www.provecta.team



Virtus Digital

www.virtusdigital.team



Frontline Digital

www.frontlinedigitalservices.com



Olakino Solutions



Business Unit Leadership

Tria deploys deep domain expertise, cutting-edge technical capabilities, and comprehensive advisory services through three focused business units guided by respected industry leaders:

Public Health



Katie Webb

Executive Vice President,
Public Health



Bryce Golwalla

Senior Vice President of Mission
Enablement, Public Health

Military and Veteran Health



Diana Ceban

Executive Vice President,
Military and Veteran Health



Chris Katkocin

Senior Vice President of
Mission Enablement, Military
and Veteran Health

Public Safety



Michael Anderson

Executive Vice President,
Public Safety



Corporate Leadership



Tim Borchert
Chief Executive Officer



Mike Cosgrave
Chief Operating Officer



John Cho
Chief Technology Officer



Fabian Plath
Chief Growth Officer



Larry Bradshaw
Chief Financial Officer



Ray Khuo
Chief Human Capital Officer



Atchut Kanthamani
Chief Strategy Officer



David Craig
General Counsel



Adam Woodhouse
Senior Vice President, Human Resources



Gina Gallagher
Senior Vice President, Business Development



Murali Mallina
Senior Vice President of Technology, Public Health



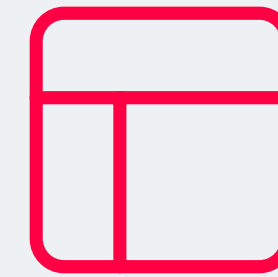
Sean Vineyard
Vice President of Business Development, Military and Veteran Health



Brian Wagner
Vice President, Marketing & Communications



[Corporate One-Pager](#)



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**We Deliver Transformative
Solutions for the Health of the
Federal Ecosystem**

tria